

MPCA

MEMBER SERVICES

Missouri Petroleum Marketers and Convenience Store Association (MPCA)

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Petroleum Marketing and Convenience Store News from MPCA

MPCA MEMBER SERVICES: SAVE MONEY, INCREASE PROFITABILITY & KEEP YOUR MEMBERSHIP DUES LOW. WHAT HAVE YOU GOT TO LOSE?

- 1. Employment Reports: Criminal Background, Credit, Liquor Control, Driver/Motor Vehicle & More.**
- 2. Workers' Compensation Insurance.**
- 3. Health Insurance, Property & Liability Insurance, & Financial Protection Services.**
- 4. Credit Card Processing.**
- 5. Office Supplies & Equipment.**
- 6. Overnight Delivery.**
- 7. Industry Publications.**
- 8. Age Verification Materials.**

A. WHAT IT'S ALL ABOUT. MPCA members who take advantage of the member services listed below accomplish 3 key objectives.

First, they save money and thus increase their company's profitability. Second, they help generate a very important source of "non-dues revenue" for MPCA which helps to keep your MPCA membership dues as low as possible. Finally, this "non-dues revenue" stream provides MPCA with the tools we need to protect and advance your legislative and regulatory interests in Jefferson City, MO and Washington, D.C.

Truly a "win, win, win" scenario for all involved!

B. WHO IS ELIGIBLE. Every MPCA member service listed below is available to every MPCA member - marketer members, c-store members, associate members, etc.

C. A HEARTY "THANK YOU" TO MPCA'S PARTNER MEMBERS! The 13 companies listed below are MPCA's Partner Members. MPCA sincerely appreciates the support that each of these companies gives to the Association throughout the year and strongly encourages all MPCA members to take advantage of their outstanding goods and services.

MPCA Partner Members: Altria; Alternative Risk Services; Amcon Distributing Co.; Anheuser-Busch; BP Products of North America; ConocoPhillips; ExxonMobil; Federated Insurance; J.D. Streeff & Company, Inc.; Missouri Lottery; RJ Reynolds, Inc.; Valero Energy Corporation and Wallis Companies.

D. THE SPECIFIC MEMBER SERVICES.

1. EMPLOYMENT REPORTS: CRIMINAL BACKGROUND, CREDIT, LIQUOR CONTROL, DRIVER/MOTOR VEHICLE & MORE.

MPCA offers a program which includes a wide variety of services with online access designed to deliver Multi-State Criminal Record Reports, Social Security Number Verification, Liquor and Business License Reports, Motor Vehicle Reports and Commercial and Consumer Credit Reports.

This program also offers MPCA members the advantage of “volume pricing” for these services at below market rates.

Warning: Many online “background check” services DO NOT provide accurate or complete background checks and do not deliver on their promises, so be careful and please consider giving MPCA’s newest members service – Accudata – a try today!

► **Contact Information.** Phone: ACCUDATA Credit Systems at 573.893.7500 or call MPCA at 573.635.7117, ext. 10, and ask for Angie Rickard.

2. WORKERS’ COMPENSATION INSURANCE: FMIT.

MPCA exclusively endorses the Fuel Marketers Insurance Trust (FMIT), administered by Alternative Risk Services (ARS), for all of your workers’ compensation needs.

FMIT is free, fast, easy and secure, and you may end-up saving thousands on your workers’ comp costs. What have you got to lose?

► **Contact Information.** Before you renew your workers’ comp insurance, get a **free quote** from FMIT by calling Lanny Cowell toll free at 866.338.3775. If you prefer, go to www.fmitinsurance.com, click on “Apply Now”, and fill out and submit the “Quick Quote” form.

3. HEALTH INSURANCE, PROPERTY & LIABILITY INSURANCE & FINANCIAL PROTECTION SERVICES: FEDERATED INSURANCE.

MPCA exclusively endorses Federated Insurance, one of the largest, most trust-worthy and highest rated insurance companies, for all of your health insurance, property & liability insurance and financial protection needs.

► **Contact Information.** Do yourself a favor and before you renew your insurance policies take a moment to call 800.533.0472 for further details. Again, what have you got to lose?

4. CREDIT CARD PROCESSING: RBS WORLDPAY.

Fast, efficient and cost-effective electronic payment processing solutions from MPCA and the Petroleum Marketers Association of America (PMAA). This program provides innovative technology combined with attractive low transaction fees for the petroleum industry.

RBS WorldPay is a leading, single-source provider of electronic payment processing services – including credit, debit, EBT, checks, gift cards, e-commerce, customer loyalty cards, fleet cards, ATM processing and cash management services.

RBS WorldPay differentiates itself by focusing on a single-source approach to serving its customer. It controls the entire processing cycle including authorization, settlement, reporting, and customer service. This truly integrated solution gives RBS WorldPay customers one-call support and provides quality from start to finish.

► **Contact Information.** For more information contact Dan Fisher at 972.924.2350 or visit the RBS WorldPay website at www.rbsworldpay.us.

5. OFFICE SUPPLIES & EQUIPMENT: STAPLES.

MPCA and the Petroleum Marketers Association of America (PMAA) have partnered with Staples Business Advantage to provide an easy, efficient, cost-effective office supply program.

Staples Business Advantage provides an easy, comprehensive, lowest total delivered cost program for office and technology supplies. Now you can focus more of your time on your core business. Now isn't that a true Business Advantage?

Finally, this member service rate is cheaper than ordering on the internet or going to your local Staples.

► **Contact Information.** Phone: 800.693.9900, ext. 459; fax: 248.465.1527; website: www.stapleslink.com; email: pmaa@staples.com.

6. **OVERNIGHT DELIVERY: FEDEX.**

Your time and money are important, so we are finding ways to help you save both.

MPCA and the Petroleum Marketers Association of America (PMAA) have teamed up with FedEx to help boost your bottom line. As an MPCA member, you are eligible to receive valuable discounts on select FedEx® shipping services and. Best of all, there are no costs and no minimum shipping requirements to take advantage of this great new member benefit.

MPCA members can now save up to 26% on select FedEx Express® U.S. services, up to 20% on select FedEx Express international services, up to 12% on select FedEx Ground® services, up to 10% on select FedEx Home Delivery® services, plus additional savings on FedEx Freight® and FedEx National LTLSM services

Click here and enter passcode **3XFGVQ** for more information or to enroll. If you have additional questions, please call 1-800-MEMBERS (1.800.696.2377, 8 a.m.–6 p.m. EST, M-F) to speak to a dedicated member representative.

7. **INDUSTRY PUBLICATIONS: OIL EXPRESS NEWSLETTER.**

As a member, you are eligible to receive a \$75 discount off the regular subscription rate for Oil Express, the nation's only independent weekly newsletter for oil executives, petroleum wholesalers and c-store owners for more than 30 years.

In addition to the \$75 discount, you will also receive:

- A. "Petroleum Marketing Secrets Revealed", a \$199 value!
- B. Electronic distribution in addition to and advance of your mailed issues.
- C. Instant email alerts for breaking news coverage.
- D. Preferred discounts to top OPIS conferences.

► **Contact Information.** Phone: 877.210.4287.

8. **AGE VERIFICATION MATERIALS: "WE CARD".**

Get all the 2009 "We Card" age verification materials – calendars, signage, training tools & counter tools - you need for all of your locations.

► **Contact Information.** Phone: 800.934.3968 or visit the website at: www.wecard.org.

MPCA STAFF

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